## Introduction

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## People are dumb. They...

...make basic errors in reasoning under uncertainty.

...think random processes are predictable.

...think they know (and knew) much more than they do.

...let irrelevant features sway their decisions.

...avoid relevant information and seek irrelevant information.

...let their prior beliefs bias how they respond to new evidence.

...persistently disagree even in the face of mountains of evidence.

...and so on

The conjunction fallacy The gambler's fallacy

Overconfidence, hindsight bias

Sunk cost fallacy

Confirmation bias, rationalization

Belief inertia

Polarization, selective memory

## But people are smart. They...

...effortlessly parse visual scenes that still stump advanced AI.

...effortlessly parse sentences, recover meanings, and infer intentions.

...constantly engage in "one-shot learning".

...have unparalleled motor control.

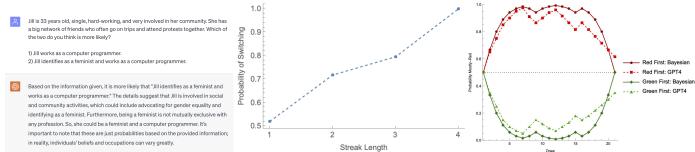
...have a brain with almost 100B neurons (and  $\approx$  600 trillion synapses), which they constantly use to do and create and learn things that no machine or computer or AI can.

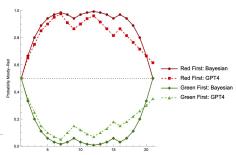
"I saw the Grand Canyon flying over Arizona; eye-tracking; 'uh' vs. 'um'

## What about large-language models?

GPT<sub>4</sub> is the first system to start to approach human performance in domain-general reasoning. It is maybe a 1-trillion parameter model, trained over maybe a year at the cost of more than \$100 million.

And it too makes the same errors!:





So what gives? Are we rational or irrational? That's the question of this course.

We live in an uncertain world. Coin of unknown bias; see it tossed once.

External vs. Internal norm (omniscience vs. rationality).

Epistemic vs. practical rationality.